



## **STMA ARENA BOARD AGENDA**

**Monday, March 11, 2024**

**Albertville City Hall Council Chambers**

**6 pm**

- 1. Call to Order**
- 2. Adopt Agenda**
- 3. Approval of the STMA Arena Board Minutes – FEBRUARY 12, 2024 (pgs. 1-4)**
- 4. Finance Reports**
  - a. Approve the February 2024 Finance Report and the February 2024 Payment of Claims in the amount of \$37,015.34 and (pgs. 5-8)
- 5. Arena Manager**
  - a. Monthly Report and Ice Usage Stats – February 2024 (pgs. 9-11)
- 6. Old Business**
  - a. 2024/2025 Budget and Rates (pg. 12)  
*(Motion to Approve 2024/2025 STMA Arena Budget and Rates)*
- 7. New Business**
- 8. STMA Youth Hockey Association**
- 9. Announcements and/or Upcoming Meetings**

April 8      STMA Arena Board, 6 pm
- 10. Adjournment**



## ST. MICHAEL-ALBERTVILLE ARENA BOARD

### REGULAR MEETING MINUTES

February 12, 2024 - 6pm  
Council Chambers  
Albertville City Hall

#### 1. Call to Order

Member Zagorski called the meeting to order at 6:01 pm.

#### 2. Roll Call

**Present:** Members Gleason, Wettschreck, Dwinnell, Lewis, Weber and Zagorski. Absent: Chairman Cocking.

**Also Present:** City Administrator Nafstad, Finance Clerk Moseng, STMA Arena Manager Fitch, Megan Esterberg for STMA Youth Hockey & Keith Cornell STMA Activities Director.

#### 3. Adopt Agenda

**MOTION** made by Member Weber, seconded by Member Lewis to adopt the Agenda as presented. Ayes: Gleason, Wettschreck, Dwinnell, Lewis, Weber and Zagorski. Nays: None. Absent: Cocking. The motion carried.

#### 4. Approval of Minutes

**MOTION** made by Member Wettschreck, seconded by Member Lewis to approve the January 8, 2024 Board Meeting Minutes as presented. Ayes: Gleason, Wettschreck, Dwinnell, Lewis, Weber and Zagorski. Nays: None. Absent: Cocking. The motion carried.

#### 5. Finance Reports

Requested by Member Zagorski to approve January 2024 Finance Report and Payment of Claims as presented. Member Wettschreck made the **MOTION**, seconded by Member Gleason. Ayes: Gleason, Wettschreck, Dwinnell, Lewis, Weber and Zagorski. Nays: None. Absent: Cocking. The motion carried.

#### 6. Arena Manager's Report

Scoreboard: Fitch stated the scoreboard would be delivered the week of February 22. His goal was to get it in place and work with the school for use of the lift. The electrical would be installed after scoreboard was in place.

Astro-Rink Low-e Ceiling: Grant commented that it is scheduled for Mid-March.

Community Room Window Treatments: Fitch stated that he met with Rick after the last meeting. They didn't feel there was going to be an inexpensive solution. 3M film was previously installed

on the windows, which helped tremendously. Keith, Grant, Rick and Jason are meeting at the rink tomorrow to discuss solutions. Fitch asked Mr. Cornell if he had anything additional to add; he commented no.

Parking Information for the Board: Mr. Fitch reported that parking has been an on-going issue when there are High School games or even with both sheets of ice being used simultaneously; parking is limited. He is looking to work with STMA Youth Hockey when there are High School game(s) that STMA Youth Hockey wouldn't have a game, but they could still have practice. Fitch noted he just wanted the Board to be aware of the issue and to see if the Board has any concerns.

Megan asked how far in advance would STMA Youth Hockey receive the schedule from the High School. Mr. Cornell stated that next year's schedule is done. He explained that what they currently do is if the boys or girls were leaving from STMA and the other was home, they would park at Middle School West, have a bus pick them up there and bring them to the rink to alleviate parking. Fitch commented that doing that certainly helps.

Ms. Dwinnell asked if Don's Bus still allows parking for the Arena. Nafstad stated that the lot was leased for approximately five (5) years around the time the second sheet was being built. That lease has since expired. Nafstad and Cornell stated that it would take a little work to come to an agreement with Don's Bus because they are using the lot for other business purposes. Nafstad commented that additional parking for the arena should be considered and the city has a concept plan for parking on the strip of land along the southside of 60<sup>th</sup> Street. Long term, it would be good for the Arena and the community to have additional parking. Nafstad noted funding for additional parking has not been identified. Megan asked if the city's gambling proceeds could be used. Nafstad wasn't sure if parking would qualify for use of those funds, but stated he would look into it. Ms. Dwinnell questions if the use of Central Park parking and the overflow parking lot next to the Fire Department could be used as an additional parking option. Nafstad said the city parking lots can be used.

Mr. Fitch stated Riverhawk Rumble Girls Tournament was a success. Megan Esterberg followed up commenting that STMA Youth Hockey did pins again which brought in a lot of out of town people who frequented the local establishments throughout the weekend.

## **7. Old Business**

## **8. New Business**

**MOTION** made by Member Dwinnell, seconded by Member Gleason to Appoint Aaron Cocking as Chairman for an additional two years. Ayes: Gleason, Wettschreck, Dwinnell, Lewis, Weber and Zagorski. Nays: None. Absent: Cocking. The motion carried.

Review Draft 2024 Preliminary Budget & Discuss 2024/2025 Rates: Nafstad presented the Board with an updated Preliminary Draft adjusted from the one in the packet. The packet included Ice Time Revenue with a \$5 increase from August-December. The updated draft included a \$5 increase from September-December.

Nafstad explained the rental revenue estimate and stated sales are expected to be similar to last year.

Member Gleason commented on the Concession Revenues and Expenses. He felt that the expenses were a little high, unless we are seeing a dramatic price increase. Nafstad stated the numbers are an estimate not knowing the exact pricing therefore stuck with a similar budget number as last year with an approximate ten percent (10%) increase.

Nafstad reviewed items that were adjusted from years past. With the current budget including the \$5 increase, the proposed budget projects a \$7,000 profit. Nafstad explained that the proposed rental increase didn't have a significant impact on the budget; however, small increases annually are necessary to avoid larger increase every couple of years.

Member Lewis noted there will be energy savings and rebates with the low-e ceiling, which will be factored into future year budgets.

Member Zagorski referred back to the rate comparisons from surrounding areas and stated we are on track with an increase.

Megan informed the Board that Minnesota Hockey recently approved a new waiver law and this will affect the number of participants. Going forward all players must play for their home association and they will not approve school waivers any longer. This affects STMA Youth Hockey because there are a number of students that are open-enrolled due to the boundaries and many of those would have to play for Elk River District/Rogers High School.

Nafstad also explained that the School District had previously looked into options to reduce the rate charged as part of an arena audit, but the budget did not include changes to the school rates. Member Lewis stated the District will need to have further discussions regarding the recommendations of the audit. Lewis asked if the budget could be brought back to the next meeting. Nafstad responded it could.

There was group discussion regarding the findings of the District's audit of the arena, options to reduce school charges, and the impact to other arena users.

## **9. Youth Hockey Association**

Megan stated there was nothing to report for this month.

## **10. Announcements and/or Upcoming Meetings**

March 11 STMA Arena Board, 6 pm

## **11. Adjournment**

**MOTION** made by Member Gleason, seconded by Member Wettschreck to adjourn at 6:45 pm. Ayes: Gleason, Wettschreck, Dwinnell, Lewis, Weber and Zagorski. Nays: None. Absent: Cocking. The motion carried.

Respectfully submitted,

---

Kristie Moseng, Finance Clerk

DRAFT



## STMA Arena Budget to Actual February 2024 (Cash Basis)

STMA Arena	2024 Prelim Budget	February 2024 Actual	2024 Actual YTD 2/29/24	2024 YTD % of Budget
<b>Income</b>				
Ice Rental	\$728,195.00	\$112,438.62	\$113,872.24	15.64%
Concessions	\$80,000.00	\$18,978.85	\$40,993.70	51.24%
Room Rental	\$0.00	\$0.00	\$0.00	
Other Revenues (Advertising/LMC/Ins Claims/ATM)	\$22,500.00	\$750.00	\$750.00	3.33%
Vending	\$2,300.00	\$515.25	\$611.05	26.57%
Open Skate/Hockey, etc.	\$9,000.00	\$300.00	\$680.00	7.56%
Reimbursement	\$0.00	\$1,830.00	\$1,830.00	0.00%
Misc. Revenue	\$0.00	\$0.00	\$0.00	0.00%
<b>Total Income</b>	<b>\$841,995.00</b>	<b>\$134,812.72</b>	<b>\$158,736.99</b>	<b>18.85%</b>
<b>Expenses</b>				
Salaries, Wages, Taxes & Benefits	\$336,964.16	\$31,616.47	\$64,990.84	19.29%
Supplies (Office, Misc.)	\$500.00	\$0.00	\$0.00	0.00%
Supplies (Concession)	\$44,500.00	\$5,424.59	\$12,495.92	28.08%
Fuel, Misc.	\$500.00	\$0.00	\$0.00	0.00%
Professional Services	\$20,000.00	\$735.46	\$1,675.69	8.38%
Sales Tax	\$7,304.00	\$2,319.22	\$2,821.01	38.62%
Telephone	\$1,750.00	\$119.93	\$119.93	6.85%
Monitoring	\$250.00			
Electric	\$175,000.00	\$0.00	\$0.00	0.00%
Gas	\$72,900.00	\$8,801.81	\$8,801.81	12.07%
Water	\$12,500.00	\$792.05	\$1,644.52	13.16%
Refuse	\$8,500.00	\$414.26	\$828.54	9.75%
Insurance	\$37,800.00	\$0.00	\$0.00	0.00%
Education/Training	\$500.00	\$250.00	\$250.00	50.00%
Administration	\$15,546.22	\$1,295.52	\$2,591.04	16.67%
Misc.	\$5,700.00	\$0.00	\$1,828.00	32.07%
Repair Maintenance – Machinery	\$20,000.00	\$129.00	\$799.80	4.00%
Repair Maintenance – Building	\$75,000.00	\$6,528.60	\$11,157.07	14.88%
<b>Total Operating Expenses</b>	<b>\$835,214.38</b>	<b>\$58,426.91</b>	<b>\$110,004.17</b>	<b>13.17%</b>
<b>Net Income/Loss</b>	<b>\$6,780.62</b>	<b>\$76,385.81</b>	<b>\$48,732.82</b>	

**STMA ARENA CASH BALANCES AND RECEIVABLES**  
**February 29, 2024**

**Cash Balance Operations = \$387,425**

Est. Cash Balance Operations 1/1/24	\$ 338,692
Add Revenues	\$ 158,737
Less Expenses	\$ 110,004
<b>Est. Cash Balance Operations 2/29/24</b>	<b>\$ 387,425</b>

**Accounts Receivable (invoiced) = \$96,378.56**

<b>Team</b>	<b>Amount Due</b>	<b>0-30 Days</b>	<b>30-60 days</b>	<b>60-90 days</b>	<b>90 days &amp; Over</b>
District 5 Hockey	\$ 5,290.00	\$ 5,290.00			
Hockey Finder	\$ 1,481.78	\$ 1,481.78			
MN Lakers	\$ 1,481.78	\$ 1,481.78			
NWCRH Girls Varsity Hockey	\$ 2,185.00	\$ 2,185.00			
STMA Boys High School Team	\$ 10,212.50	\$ 10,212.50			
STMAYHA	\$ 75,727.50	\$ 75,727.50			
<b>Total</b>	<b>\$ 96,378.56</b>	<b>\$ 96,378.56</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Current 0-30 days</b>		<b>\$96,378.56</b>	<b>100.00%</b>		
<b>30-60 days</b>		<b>\$0.00</b>	<b>0.00%</b>		
<b>60-90 days</b>		<b>\$0.00</b>	<b>0.00%</b>		
<b>over 90 day</b>		<b>\$0.00</b>	<b>0.00%</b>		

**Cash Balance Dedicated Capital Improvement Fund = \$309,016**

<b>Arena Dedicated Capital Improvement Fund</b>	
Est. Beginning Balance 1/1/24	\$265,346
Invoiced St. Michael \$15,000	\$15,000
Invoiced ISD 885 \$15,000	\$15,000
Invoiced City of Albertville \$15,000	\$15,000
Box Heaters	(\$1,330)
Donations Albertville Utility Billing	
<b>Balance 2/29/24</b>	<b>\$ 309,016</b>

# STMA ARENA PAYMENT OF CLAIMS

## February 2024

<b>13420 e</b>	02/01/24	<b>MEDICA</b>				
E 810-00000-131		Employer Paid Health	\$2,955.63	FEBRUARY	Emp Health Insurance	
<b>13452 e</b>	02/01/24	<b>MET LIFE LIFE INSURANCE</b>				
E 810-00000-130		Employer Paid Ins	\$444.06	FEBRUARY	Emp Life, Dental, Dis, Vision	
<b>13477 e</b>	02/05/24	<b>COMPASS GROUP USA, INC</b>				
E 810-00000-254		Soft Drinks/Mix-Resale	\$761.23	MSP88880	Arena Concessions	
<b>13480 e</b>	02/05/24	<b>CHARTER COMMUNICATIONS</b>				
E 810-00000-321		Telephone/Data	\$59.95	01315381230	Arena Cable 12/30/23-1/29/24	
E 810-00000-321		Telephone/Data	\$59.98	01317020115	Arena Voice 12/15/23-2/14/24	
<b>13486 e</b>	02/05/24	<b>GREAT LAKES COCA COLA DISTRIBUTION</b>				
E 810-00000-254		Soft Drinks/Mix-Resale	\$303.20	39615271015	Arena Concessions	
<b>13491 e</b>	02/05/24	<b>WATSON COMPANY, INC</b>				
E 810-00000-252		Food/Concessions-Resale	\$884.43	139798	Arena Concessions	
<b>13495 e</b>	02/05/24	<b>ARAMARK-ARENA</b>				
E 810-00000-405		R/M - Buildings	\$48.60	2530232624	Janitorial Supplies	
<b>13498 e</b>	02/05/24	<b>ELAN FINANCIAL SERVICES</b>				
E 810-00000-300		Professional Svcs	\$18.45	FEBRUARY	Office Supplies	
E 810-00000-335		Education	\$250.00	FEBRUARY	MIAMA Arena Membership 2024	
<b>13501 e</b>	02/01/24	<b>SIGNAPAY</b>				
E 810-00000-300		Professional Svcs	\$717.01	FEBRUARY	Arena CC Merchant Fee	
<b>13503 e</b>	02/13/24	<b>CITY OF ALBERTVILLE</b>				
E 810-00000-412		Building Rentals/Admin Fee	\$1,295.52	FEBRUARY	02/24 Arena Admin Fee	
<b>13504 e</b>	02/08/24	<b>CITY OF ALBERTVILLE</b>				
E 810-00000-382		Water Utilities	\$268.57		Water Bill 01/18/24 87-0000310-00-5	
E 810-00000-382		Water Utilities	\$523.48		Water Bill 01/18/24 87-0000315-00-0	
<b>13509 e</b>	02/20/24	<b>ACE OF ALBERTVILLE - ARENA</b>				
E 810-00000-405		R/M - Buildings	\$47.94	130619/1	Janitorial Supplies	
E 810-00000-405		R/M - Buildings	\$3.99	130624/1	Janitorial Supplies	
E 810-00000-405		R/M - Buildings	\$75.98	130643/1	Misc Supplies & Materials	
E 810-00000-405		R/M - Buildings	\$29.98	130827/1	Janitorial Supplies	
<b>13513 e</b>	02/20/24	<b>ARAMARK-ARENA</b>				
E 810-00000-405		R/M - Buildings	\$48.60	2530235142	Janitorial Supplies	
E 810-00000-405		R/M - Buildings	\$48.60	2530237647	Janitorial Supplies	
E 810-00000-405		R/M - Buildings	\$49.34	2530239931	Janitorial Supplies	
<b>13519 e</b>	02/20/24	<b>CINTAS FIRST AID &amp; SAFETY</b>				
E 810-00000-405		R/M - Buildings	\$297.96	5196191847	Medical Supplies	
<b>13520 e</b>	02/20/24	<b>CARD SERVICES</b>				
E 810-00000-252		Food/Concessions-Resale	\$32.52		Arena Concessions	
E 810-00000-252		Food/Concessions-Resale	\$21.52		Arena Concessions	
E 810-00000-252		Food/Concessions-Resale	\$26.90		Arena Concessions	
E 810-00000-252		Food/Concessions-Resale	\$10.74		Arena Concessions	
E 810-00000-252		Food/Concessions-Resale	\$10.76		Arena Concessions	
<b>13528 e</b>	02/20/24	<b>GREAT LAKES COCA COLA DISTRIBUTION</b>				
E 810-00000-254		Soft Drinks/Mix-Resale	\$642.00	39722036011	Arena Concessions	
E 810-00000-254		Soft Drinks/Mix-Resale	\$316.80	39828076017	Arena Concessions	



<b>13535 e</b>	02/20/24	<b>MR CUTTING EDGE LLC</b>			
E 810-00000-404		R/M - Machinery/Equip	\$129.00	6283	Equipment Repair
<b>13539 e</b>	02/20/24	<b>PREMIUM WATERS INC</b>			
E 810-00000-405		R/M - Buildings	\$23.97	802827-01-24	Bulk Water
<b>13541 e</b>	02/20/24	<b>RUSSELL SECURITY RESOURCE INC.</b>			
E 810-00000-405		R/M - Buildings	\$275.50	A47144	Rekey Cylinder & Install Sweeps Gold Rink
<b>13542 e</b>	02/20/24	<b>SCR, INC</b>			
E 810-00000-405		R/M - Buildings	\$2,873.75	C010088	Monthly Blanket Billing
E 810-00000-405		R/M - Buildings	\$1,471.75	W95944	Rink Pumps Tripped Input Phase Loss
E 810-00000-405		R/M - Buildings	\$504.24	W96290	Equipment Repair
<b>13544 e</b>	02/20/24	<b>WATSON COMPANY, INC</b>			
E 810-00000-252		Food/Concessions-Resale	\$1,484.12	139956	Arena Concessions
E 810-00000-252		Food/Concessions-Resale	\$930.37	140139	Arena Concessions
<b>13550 e</b>	02/16/24	<b>MN DEPARTMENT OF REVENUE</b>			
E 810-00000-315		Sales Tax	\$2,319.22	FEB 2024	Arena Sales Tax
<b>42784</b>	02/05/24	<b>B &amp; D PLUMBING HEATING &amp; AIR</b>			
E 810-00000-405		R/M - Buildings	\$636.00	226364	Install Valve for Zamboni & Cartridge for Faucet
<b>42796</b>	02/07/24	<b>EQUIP MECHANICAL SUPPORT, INC</b>			
E 810-00000-405		R/M - Buildings	\$1,830.00	753	Domestic Water Heater(s) Repair
<b>42797</b>	02/07/24	<b>SCR, INC</b>			
E 810-00000-405		R/M - Buildings	\$2,762.64	W94612	Equipment Repair
E 810-00000-405		R/M - Buildings	\$882.57	W95951	Equipment Repair
<b>42801</b>	02/20/24	<b>CENTERPOINT ENERGY</b>			
E 810-00000-383		Gas Utilities	\$8,801.81	FEB 2024	5898 Lachman Ave 12/28/23-1/26/24
<b>42806</b>	02/20/24	<b>KLEIN ELECTRIC, INC.</b>			
E 811-00000-520		Buildings & Structures	\$1,330.00	8897	Announcers Box Heaters-Blue Rink
<b>42816</b>	02/20/24	<b>STEP SAVER, INC.</b>			
E 810-00000-405		R/M - Buildings	\$21.00	170641	Bulk Salt-East
E 810-00000-405		R/M - Buildings	\$71.40	170649	Bulk Salt-East
<b>42817</b>	02/20/24	<b>WASTE MANAGEMENT</b>			
E 810-00000-384		Refuse/Garbage Disposal	\$414.26	7890252-	Trash Removal 5898 Lachman Ave

**Fund Summary:**

810 STMA Arena	\$35,685.34
811 Arena Dedicated Cap Imp Fund	\$1,330.00

*Paper Checks & Electronic (EFT) Payments are submitted to Vendors for payment.  
All Check #'s listed with an (e) are Electronic Payments*



**MANAGER'S GENERAL UPDATE**

**Date:** March 11, 2024  
**To:** STMA Arena Board  
**From:** Grant Fitch, STMA Arena Manager

**ARENA MONTHLY RENTAL HOURS – FEBRUARY**

<u>User</u>	<u>Hours Sold</u>
STMAYHA	387.50 hours Actual (328.25) 59.25 Resurface times
YH District 5	21.50 hours
HS Boys/Girls	50.25 hours
Adult Hockey	6 hours
Public Skating/OH	4.25 hours
Private rentals	23 hours
<hr/>	
Total Hours	492.50 Actual (433.25)
February Budget Projection	415
March Projected	150
**Billed Hours for February 2024	429
**Public Skating/OH (\$5-\$10/Head)	4.25

**Operations:** Looking at adding a parking lot camera cost \$5,390 estimate from Russell Security Resource Inc.

**New Scoreboard West End Blue Rink:** Delivered 3/05/24 and installed on 3/07/24. Electrical scheduled for the week of 3/11/24

**Astro-Rink Low-e Ceiling:** Install scheduled to start week of March 11<sup>th</sup>, 2024

**Community Room Window Treatments:** Meeting was held at STMA Arena Tuesday, February 13, 2024. In attendance: Keith Cornell, Jason Bichler, Rick Aulwes, Scott Verness and Grant Fitch. We'll continue to monitor over the next couple of months.

**STMA Arena Usage Statistics:** Attached are the Blue and Gold Rink hours for February 1<sup>st</sup> to February 29<sup>th</sup>, 2024



# Blue Rink

## Usage Statistics - Account

2/1/2024 to 2/29/2024 No Time restrictions

All Days of the Week

Selected Facilities

Account Type/Account	Hours	% Hours	Fee	Other	Tax	Total	% Total
Adult Hockey	4.00	1.624%	\$920.00	\$0.00	\$67.84	\$987.84	1.917%
Hockey Finder (HF)	4.00	1.624%	\$920.00	\$0.00	\$67.84	\$987.84	1.917%
High School Hockey	41.75	16.954%	\$10,442.50	\$0.00	\$0.00	\$10,442.50	20.270%
NWCRH Girls JV/Varsity Hockey	6.00	2.437%	\$1,380.00	\$0.00	\$0.00	\$1,380.00	2.679%
STMAHS JV/Varsity Boys	35.75	14.518%	\$9,062.50	\$0.00	\$0.00	\$9,062.50	17.591%
Private Rental	11.25	4.569%	\$2,526.15	\$0.00	\$186.27	\$2,712.42	5.265%
Private Rental - Taxable	4.25	1.726%	\$977.50	\$0.00	\$72.08	\$1,049.58	2.037%
Thirsty Thursday	3.00	1.218%	\$628.65	\$0.00	\$46.35	\$675.00	1.310%
Wyatt Thole Training	4.00	1.624%	\$920.00	\$0.00	\$67.84	\$987.84	1.917%
Public Sessions	4.25	1.726%	\$0.00	\$0.00	\$0.00	\$0.00	0.000%
Open Skate	4.25	1.726%	\$0.00	\$0.00	\$0.00	\$0.00	0.000%
Youth Hockey	185.00	75.127%	\$37,375.00	\$0.00	\$0.00	\$37,375.00	72.548%
District 5 Hockey (D5)	19.75	8.020%	\$4,542.50	\$0.00	\$0.00	\$4,542.50	8.817%
STMAYHA	165.25	67.107%	\$32,832.50	\$0.00	\$0.00	\$32,832.50	63.730%
	246.25		\$51,263.65	\$0.00	\$254.11	\$51,517.76	



# Gold Rink

## Usage Statistics - Account

2/1/2024 to 2/29/2024 No Time restrictions

All Days of the Week

Selected Facilities

Account Type/Account	Hours	% Hours	Fee	Other	Tax	Total	% Total
Adult Hockey	2.00	0.812%	\$460.00	\$0.00	\$33.92	\$493.92	1.016%
Hockey Finder (HF)	2.00	0.812%	\$460.00	\$0.00	\$33.92	\$493.92	1.016%
High School Hockey	8.50	3.452%	\$1,955.00	\$0.00	\$0.00	\$1,955.00	4.020%
NWCRH Girls JV/Varsity Hockey	3.50	1.421%	\$805.00	\$0.00	\$0.00	\$805.00	1.655%
STMAHS JV/Varsity Boys	5.00	2.030%	\$1,150.00	\$0.00	\$0.00	\$1,150.00	2.365%
Private Rental	11.75	4.772%	\$2,682.05	\$0.00	\$197.77	\$2,879.82	5.922%
Minnesota Lakers	6.00	2.437%	\$1,380.00	\$0.00	\$101.76	\$1,481.76	3.047%
Private Rental - Taxable	4.75	1.929%	\$1,092.50	\$0.00	\$80.56	\$1,173.06	2.412%
Thirsty Thursday	1.00	0.406%	\$209.55	\$0.00	\$15.45	\$225.00	0.463%
Youth Hockey	224.00	90.964%	\$43,297.50	\$0.00	\$0.00	\$43,297.50	89.041%
District 5 Hockey (D5)	1.75	0.711%	\$402.50	\$0.00	\$0.00	\$402.50	0.828%
STMAYHA	222.25	90.254%	\$42,895.00	\$0.00	\$0.00	\$42,895.00	88.214%
	246.25		\$48,394.55	\$0.00	\$231.69	\$48,626.24	

**2024 STMA Arena Board Preliminary Budget (\$5/hr Increase)**

	2021 cash basis Actual	2022 mod accrual 12/31/22	2023 mod accrual 12/31/23	2023 Budget	2024 Prelim Budget	% change from 2023 to 2024
<b>Income</b>						
Ice Rental	\$594,177.29	\$663,016.10	\$731,984.43	\$711,350.00	\$728,195.00	2.37%
Concessions	\$30,328.90	\$79,311.05	\$86,017.01	\$75,000.00	\$80,000.00	6.67%
Room Rental	\$0.00	\$0.00	\$445.00	\$0.00	\$0.00	
Other Revenues (Ad/LMC/Streaming TV)	\$22,906.42	\$21,519.00	\$22,546.95	\$25,000.00	\$22,500.00	-10.00%
Vending	\$1,331.55	\$2,369.95	\$2,631.75	\$2,000.00	\$2,300.00	15.00%
Open Skate/Hockey, etc. (off season fill in)	\$12,042.15	\$8,994.08	\$6,020.00	\$9,000.00	\$9,000.00	0.00%
Reimbursement	\$0.00	\$8,121.58	\$10,127.58	\$0.00	\$0.00	
Misc. Revenue	\$130.00	\$20.00	\$0.00	\$0.00	\$0.00	
<b>Total Income</b>	<b>\$660,916.31</b>	<b>\$783,351.76</b>	<b>\$859,772.72</b>	<b>\$822,350.00</b>	<b>\$841,995.00</b>	<b>2.39%</b>
<b>Expenses</b>						
<b>Salaries, Wages, Taxes &amp; Benefits</b>	<b>\$270,711.46</b>	<b>\$283,039.62</b>	<b>\$302,317.72</b>	<b>\$299,940.88</b>	<b>\$336,964.15</b>	<b>12.34%</b>
Full Time Wages	\$153,798.51	\$138,116.34	\$150,922.15	\$149,250.00	\$156,077.98	4.57%
Part-Time Wages	\$35,036.50	\$68,318.54	\$87,096.40	\$83,000.00	\$90,000.00	8.43%
PERA	\$12,106.15	\$11,562.87	\$13,773.87	\$13,068.75	\$18,455.85	41.22%
FICA	\$12,544.86	\$13,663.20	\$16,988.58	\$17,767.13	\$18,824.97	5.95%
H.S.A	\$3,075.95	\$4,106.63	\$4,631.59	\$4,555.00	\$6,155.36	35.13%
Insurance employer					\$5,500.00	
Health employer	\$51,648.55	\$45,324.90	\$26,957.99	\$30,000.00	\$40,000.00	33.33%
Cell Phone	\$2,500.94	\$1,947.14	\$1,947.14	\$2,300.00	\$1,950.00	-15.22%
Supplies (Office, Misc.)	\$453.59	\$60.61	\$158.68	\$1,000.00	\$500.00	-50.00%
<b>Supplies (Concession)</b>	<b>\$15,713.01</b>	<b>\$37,835.36</b>	<b>\$38,917.86</b>	<b>\$37,700.00</b>	<b>\$44,500.00</b>	<b>18.04%</b>
food	\$13,955.64	\$29,113.99	\$24,855.93	\$29,000.00	\$29,000.00	0.00%
soft drinks	\$1,757.37	\$8,721.37	\$14,061.93	\$8,700.00	\$15,500.00	78.16%
resale	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
Fuel, Misc.	\$335.64	\$389.56	\$337.72	\$500.00	\$500.00	0.00%
<b>Professional Services</b>	<b>\$20,592.22</b>	<b>\$23,795.32</b>	<b>\$16,361.35</b>	<b>\$27,500.00</b>	<b>\$20,000.00</b>	<b>-27.27%</b>
Professional Services	\$7,905.44	\$11,736.00	\$6,759.22	\$15,000.00	\$9,000.00	-40.00%
Audit	\$10,050.53	\$11,376.82	\$9,602.13	\$12,000.00	\$10,500.00	-12.50%
legal	\$2,636.25	\$682.50	\$0.00	\$500.00	\$500.00	0.00%
Sales Tax	\$2,625.35	\$7,788.40	\$7,442.45	\$6,880.00	\$7,304.00	6.16%
Telephone	\$2,099.92	\$1,867.36	\$1,442.13	\$2,000.00	\$1,750.00	-12.50%
Monitoring					\$250.00	
Electric	\$142,188.69	\$161,553.59	\$157,792.00	\$179,324.48	\$175,000.00	-2.41%
Gas	\$53,087.26	\$78,722.74	\$65,177.04	\$87,382.24	\$72,900.00	-16.57%
Water	\$7,506.79	\$8,874.82	\$10,364.77	\$10,000.00	\$12,500.00	25.00%
Refuse	\$2,502.49	\$9,097.14	\$7,969.33	\$7,500.00	\$8,500.00	13.33%
<b>Insurance</b>	<b>\$21,280.00</b>	<b>\$27,501.00</b>	<b>\$34,664.00</b>	<b>\$29,387.42</b>	<b>\$37,800.00</b>	<b>28.63%</b>
Workers Comp	\$7,691.00	\$8,574.00	\$9,114.00	\$9,387.42	\$9,700.00	3.33%
Property	\$13,589.00	\$18,927.00	\$25,550.00	\$20,000.00	\$28,100.00	40.50%
Education/Training	\$198.00	\$75.00	\$0.00	\$500.00	\$500.00	0.00%
Administration	\$13,812.60	\$14,227.04	\$14,653.80	\$15,093.41	\$15,546.22	3.00%
<b>Misc.</b>	<b>\$4,085.62</b>	<b>\$3,188.57</b>	<b>\$4,698.75</b>	<b>\$5,700.00</b>	<b>\$5,700.00</b>	<b>0.00%</b>
Misc.	\$150.62	\$24.57	\$0.00	\$850.00	\$850.00	0.00%
dues	\$3,935.00	\$3,164.00	\$4,698.75	\$4,850.00	\$4,850.00	0.00%
Repair Maintenance – Machinery	\$18,197.70	\$10,166.38	\$26,374.58	\$15,000.00	\$20,000.00	33.33%
Repair Maintenance – Building	\$68,169.24	\$82,295.82	\$79,517.90	\$60,000.00	\$75,000.00	25.00%
<b>Total Operating Expenses</b>	<b>\$643,559.58</b>	<b>\$750,478.33</b>	<b>\$768,190.08</b>	<b>\$785,408.44</b>	<b>\$835,214.37</b>	<b>6.34%</b>
<b>Net Income/Loss</b>	<b>\$17,356.73</b>	<b>\$32,873.43</b>	<b>\$91,582.64</b>	<b>\$36,941.56</b>	<b>\$6,780.63</b>	

Rental Rates	Current	Proposed
Prime Rate (9/1/24 to 3/15/25)	\$230	\$235
High School Game Rate	\$270	\$275
School Day Rate (8:30-3:00) effective 9/1/24	\$155	\$160
Summer Rate (0 to 200 hrs) effective 9/1/24	\$175	\$180
Summer Rate (Over 200 hrs)	\$155	\$160